

A look at the week's most recent employee benefits & announcements

## IN THE NEWS THIS WEEK

**May 12, 2014**

Horizon BCBS of NJ has released individual renewals for their members with May through July effective dates. Horizon will also be proactively reaching out to the members letting them know about their renewals and options.

A Horizon BCBSNJ member who does not apply for a new plan prior to their 2014 plan anniversary date will be soft converted into an ACA compliant plan that is closest to their current plan design on the anniversary date of their old plan.

As a reminder, Horizon also announced a special broker incentive program for Individual Health Coverage Program (IHC) sales and renewals with effective dates of May 2014 through December 2014.

\* \$52.25 per contract for the sale of a new Horizon BCBSNJ IHC customer ("new" is defined as new to the Horizon BCBSNJ IHC market).

\* \$17.40 per contract for the retention of an existing Horizon BCBSNJ IHC customer ("existing" is defined as current IHC members who renew with Horizon BCBSNJ between May and December, including those who soft convert).

Please see below for some reference material on Horizon's Individual Products:

- [2014 Rate Sheet](#)
- [2014 Plan Guide](#)
- [2014 Individual Application](#)

All these items and more including the Estimator Calculator for Subsidy Eligibility can be found on Horizon's website, [horizonblue.com](http://horizonblue.com), on the Broker Tool Kit.

For more information, please contact [brokersupport@martinins.com](mailto:brokersupport@martinins.com)

**MIG**  
[Aetna CLI Medicare Supplement Rate Adjustments](#)

**CLICK HERE ►**

### **Martin Insurance Group Upcoming CE Class**

**Sponsored by OCA Benefits**

**Wednesday, May 21st**

**9-11 AM  
8:30 AM registration**

### **When**

**May Wednesday 21st,  
from 8:30 AM to 11:00 AM EST**

### **Where**

**Holiday Inn Rt 46  
Totowa, NJ**

### **Upcoming Training with Martin Insurance Group**

At Martin, we try our best to keep you up to date on changes and new opportunities that help brokers better service their clients. We have put

[Oxford Transitional Relief Renewals Posted to Your Dashboard](#)

[MIG May Commission Run](#)

[Horizon BCBS of NJ Releases Individual Renewals](#)

[Oxford July 2014 Renewals Posted to your Dashboard](#)

[AmeriHealth Renewals Posted to Your Dashboard](#)

### **Horizon BCBS of NJ**

[Horizon BCBS of NJ 2014 New Business Broker Incentive Program](#)

[Horizon BCBS of NJ Changes to Explanation of Benefits](#)

### **AmeriHealth NJ**

[AmeriHealth Broker Briefs April 2014](#)

[AmeriHealth Brokers Say Selling Medicare Advantage is Easier with AmeriHealth New Jersey](#)

[AmeriHealth Update: SEH Submission Guidelines for Peak Season](#)

### **UHC/Oxford**

[Oxford 2014 NJ Small Group 1-50 Underwriting Guidelines](#)

### **Health Republic**

[Health Republic of NJ July 1 Plan Announcement Announcement](#)

### **CIGNA**

[CIGNA Web Meeting: CIGNA Choice Fund Shifts Behaviors](#)

### **Pinnacle**

[Nick Bond from ING speaking on Annuities](#)

[High Points for the Week of May 5th](#)

### **CMS**

[CMS FFM Alert: Spring Webinar Invitation for Agents and Brokers](#)

[Important Data Update Request from CMS for FFM Agents/Brokers](#)

### **Aetna**

[Aetna Health Reform Weekly: Health Care Cost Accelerating Once Again?](#)

[Aetna Updates New Business Checklists](#)

[Aetna Members to Receive Aetna Summary of Benefits and Coverage \(SBC\) Supplemental Form](#)

[Aetna Health Reform Weekly: House Bill Would Relieve Expatriate Plans of ACA Requirements](#)

together a training schedule with upcoming webinars on various products, updates, and processes.

[CLICK HERE ►](#)



**JOIN OUR MAILING LIST**

### **Any Questions or Feedback?**

Please contact Jessica Martin at [jessmartin@martinins.com](mailto:jessmartin@martinins.com)