

A look at the week's most recent employee benefits & announcements

IN THE NEWS THIS WEEK

January 12, 2015

Martin Speaks

We are two-thirds of the way through the individual Open Enrollment Period, and there is still a lot to do! Last week we announced our partnership with Oscar Insurance and invite you to hop on our second webinar tomorrow to roll-out their products, attractive broker compensation, and interesting value-added services. [Please Click Here to Register.](#)

Next month, we will be hosting a broker seminar with Health Republic Insurance of NJ focusing on their 2015 enhanced services and product updates, broker commission schedule, and the unique value they can bring to you and your clients. [Please click here to register.](#)

For more information or if you have any questions, please reach out to brokersupport@martinins.com

LEGISLATIVE NEWS

Draft Employer Reporting Forms Released

Employers with 50 or more full-time equivalent employees are required to report detailed information about the coverage offered to each of their employees to both the IRS and each individual employee. Draft forms and instructions have been released. The first required reports are due in early 2016 and will reflect information from 2015. It is very important that your clients work now to update their systems to collect this required information. Please note that this provision applies to all employers with 50 or more full-time equivalents, even if they also qualify for a transitional relief with regard to penalties.

CIGNA's Informed on Reform has released a great informational broker brief on the reporting requirements to assist brokers. [Read More.](#)

Please contact us for assistance in understanding and complying with this new requirement.

Upcoming Events

January Broker's Choice CE Class

We love our brokers! We appreciate the support you give us all year and want to do something to give back to you.

You spoke and we listened! The class has been designed based on the question and topics you submitted.

When

Thursday, January 22nd
9 AM- 12 PM
8:30 AM Registration

Where

Horizon BCBS of NJ Wall Building
1427 Wyckoff Road
Wall Township, NJ 07727

[REGISTER HERE ▶](#)

**MIG has
Partnered
with Oscar!**

CARRIER UPDATES

AmeriHealth Important Information Regarding Consumer Billing

AmeriHealth New Jersey has released important information regarding consumer billing referencing all new and retention individual business. [Read More.](#)

AmeriHealth Sales Alert - 2015 Submission Guidelines

AmeriHealth New Jersey has released their 2015 submission guidelines for new and retention business as we move into the new year! [Read More.](#)

AmeriHealth NJ December 2014 Broker Briefs

AmeriHealth recaps the previous year and outlines some new and important information for all brokers to keep in mind while moving into the new year. [Read More.](#)

Important Information Regarding New Jersey and Connecticut February and March 2015 Small Group Renewals

Due to a system error, the existing rates on New Jersey and Connecticut February and March 2015 Oxford small group renewal letters and within the Idea Management SystemSM (IDEA) online renewal tool are displayed incorrectly. The renewal rates shown in the renewal letters and in IDEA are correct. [Read More.](#)

Oscar - Selling in Social Media Webinar Next Week!

Join Oscar for a quick half hour Webinar, where their Head of Social Media, Art Rojas, will educate you on how to create a personalized social media web presence. Learn how social media can drive potential clients to your website and helps increase sales. [Read More.](#)

Aetna New Quoting Requirements for 51 - 100

Aetna is now requiring member-level census's for quote requests for 51-100 benefit eligible employees. Members include employees and all dependents (e.g. spouses and dependent children). The new requirement will apply to any quote request submitted to Aetna with an effective date of 4/1/15 and later. [Read More.](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the minute with the news and happenings in the industry! Check out what's happening below

[Hi! Martin has Partnered with Oscar!](#)

[AmeriHealth New Jersey Important Notice of Breach Involving Personal Information](#)

IMPORTANT DEADLINES AND REMINDERS

New Business and Conversion Deadlines

Stay up to date and prepared with all the upcoming conversion and new business deadlines with the major SEH carriers in NJ. [Click Here.](#)

2015 Marketplace Registration Links

We are excited to say "Hi, we have now partnered with OSCAR," a new kind of health insurance company!

We are holding webinars this week to roll out their products and interesting value-added services to our brokers.

REGISTER HERE ►

HRINJ Broker Seminar

Next month, we will be hosting a broker seminar with Health Republic Insurance of NJ focusing on the 2015 enhanced services and product updates, broker commission schedule, and the unique value they can bring to you and your clients!

**Wednesday, February
4th**

**10 AM- 12 PM
9:30 AM Registration**

REGISTER HERE ►

Introducing the New Aetna AHLIC Medicare Supplement!

To introduce the rollout of this product, we will be holding a series of webinars, hosted by Greg Etchison, Regional Vice

Don't forget to get set up with the carriers and MIG to sell through the Marketplace for 2015. See below for more details!

[2015 AmeriHealth IHC Portal Registration Link](#)

[2015 Horizon BCBS of NJ Marketplace Registration Link](#)

[2015 UHC/Oxford Marketplace Registration](#)

[Health Republic of NJ Licensing](#)

President of Aetna Senior Supplemental Insurance.

The webinars will be held [Tuesday February 10th at 10:00 am](#)

[Thursday February 12th at 2:00 pm.](#)

For more information, please contact Matthew Pang at mpang@martinins.com



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Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com

[Forward this email](#)