

**UPCOMING
EVENTS**

**Qualcare-
Complete Your
April Renewal
Online**

IN THE NEWS THIS WEEK

**Thursday, March
29**

Week of March 19th

4 PM

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

[Register Here](#)

HEADLINE

New Aetna Medicare ID Cards Coming Soon

The Centers for Medicare & Medicaid Services are removing the Social Security Number-based Health Insurance Claim Number from Medicare ID cards to help prevent fraud and fight identity theft.

Between April 2018 and April 2019, CMS will mail each beneficiary a new Medicare ID card with a unique new Medicare number.

Aetna's member ID numbers and member ID cards are not impacted by this change. Existing policyholders do not need to notify Aetna of their new Medicare number.

**UHC/Oxford
Ancillary Webex
Series**

**Wednesday, March
21st**

2 PM

[Register Here](#)

Starting in April, just be sure to provide the number from the applicant's most current Medicare card (either the Health Insurance Claim Number (HICN) or the new Medicare number) on the enrollment form and E-App.

Please [click here](#) to read Aetna's official release.

For more information, please reach out to mpang@martinins.com

**Earn
Complimentary CE
Credits & Learn
About Aetna's
Senior Product
Offerings!**

**Tuesday, April 10,
2018**

**Martin Insurance
Group**

2PM

[Register Here](#)

TWEET OF THE WEEK

 **Kaiser Family Foundation** 
@KaiserFamFound

Following 

Short-term health insurance policies offer lower monthly premiums compared to ACA-compliant plans because short-term policies offer less insurance protection. Read our explainer.

How do short-term insurance plans differ from ACA-compliant plans?

- * Not renewable
- * Allowed to use medical underwriting and exclude pre-existing conditions
- * Can impose annual and lifetime limits
- * Not required to cover essential health benefits

KFF.org

Understanding Short-Term Limited Duration Health Insurance

In late 2017, President Trump issued an executive order directing the Secretary of Health and Human Services to take steps to expand the availability of short-term ...

kff.org

[Tweet of the Week](#)

CARRIER UPDATES

Qualcare - Plans to Go Green

Invoices will be sent via email to the group's administrative billing email address. Invoices are typically generated between the 15th-20th of each month for the following month. To ensure timely invoice delivery, please be sure that you add APEHPBilling@jetthealthsolutions.com to your "safe list".

[Read More](#)

Bankers Fidelity - A New Marketing Avenue: BOLT Marketplace

BOLT is a one-stop-shop where you can order personalized, printed marketing materials to enhance your cross-selling, retention and lead generation efforts. With a library of customizable eye-catching and informative pieces, including postcards and flyers, all you need to do is to personalize the pieces with your business and contact information and order - no approval needed.

[Read More](#)

Delta Dental - Dual Option Now Available for 10-49 Member Groups

Delta Dental is pleased to announce that, effective immediately, their Small Business Program will allow a Dual Option to groups with 10-49 enrolled employees. This option allows employers the flexibility to offer two plans from the available plan list, so that members have a choice in selecting coverage that better aligns to their specific needs.

[Read More](#)

Oxford - Help Dealing with a Cancer Diagnosis is Just a Phone Call Away

UHC/Oxford offers a Cancer Support Program, a single source for Oxford members with cancer and their caregivers (physicians, family members, hospice, etc.) to get cancer information, support and guidance in navigating the health care system. The **attached flyer** offers more details about the Cancer Support Program.

[Read More](#)

MetLife - Don't Apologize for Wanting More for Your Small Business Clients

MetLife's Small Business Multi-Product Advantage delivers the opportunity for you to offer more of a choice to your clients.

[Read More](#)

AmeriHealth - CE Course and Cocktails

AmeriHealth is pleased to offer a brand new two credit CE class: HSAs, HRAs & FSAs - Rules, Requirements & Responsibilities. The class will be offered Friday, April 13th at Forsgate Country Club starting at 4PM. Lunch and cocktails will be served.

[Read More](#)

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Oxford May 2018 Renewals Posted to your Dashboard](#)

[AmeriHealth May Renewals Posted to Your Dashboard](#)

[Horizon BCBS Health Plus Plan Broker Bonus Edition](#)

[Horizon BCBS Auto-Pay Campaign Launch for Individual Members](#)

[Horizon BCBS Auto-Pay Campaign Launch for Individual Members](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2018 Horizon BCBSNJ deadlines

[Click here](#) for 2018 Oscar deadlines

[Click here](#) for 2018 UHC/Oxford deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2018 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2018 Litmos \(AmeriHealth\)](#)

[2018 Oscar Producer Onboarding](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com

