



UPCOMING EVENTS

Medicare CE's

Stephanie Colonna-Romano will be presenting this 2-hour CE class, Intro to Medicare (#88889309).

September 21, 2-4pm
Sheraton - Eatontown
[Click Here to Register](#)

October 3, 9-11am
Crowne Plaza - Fairfield
[Click Here to Register](#)

Horizon BCBS Ancillary Bundle Webinar

Thursday, September 21st

[Register Here](#)

2018 Gorman Sentinel Elite Registration

IN THE NEWS THIS WEEK

Week of September 18th

Dear Valued Broker,

Within this Instant Recall, you will find a summary of this week's most recent employee benefits changes, carrier announcements, and industry news. We hope you enjoy!

HEADLINE

Register Now! Horizon BCBS Marketplace Link Now Available

Horizon BCBS of NJ has released the 2018 Gorman Health Group Sales Sentinel link. In order for agents/brokers to continue selling and receiving commissions for On and Off Marketplace Individual and SHOP business, agents must complete Gorman Sentinel Elite registration.

All agents must go to www.sentinelelite.com to register; returning agents can log in with their username and password from last year. Once you are logged in, click the "Register New" button and enter the unique code HEXMF18 to begin registration.

Registering through this link will tie you to one General Agent for all FFM Individual and SHOP business for the 2018 year, and allow you to receive commissions on Individual and SHOP policies sold through the FFM, as well as off exchange individual policies.

As noted in the Gorman Health Group Sales Sentinel system, the phone number for agents to receive technical assistance is 877-889-7657, or visit the agent help portal at <http://ghg.na2.teamsupport.com/>.

For more information, please contact Tyler Crine at contracting@martinins.com

This presentation will provide an overview of the 2018 Gorman Sentinel Elite registration process for new and returning agents. It is scheduled for one hour and will include an opportunity for questions.

Sept 27, 11am - 12 noon
[Read More](#)

Sept 27, 1-2pm
[Read More](#)

Sept 28, 1-2pm
[Read More](#)

Oscar 2018 New Jersey Product Webinars

Monday, October 16th 1 PM

Thursday, October 19th 1 PM

Monday, October 23rd 1 PM

Thursday, October 26th 1 PM

[Please click here to register](#)

TWEET OF THE WEEK



Kaiser Family Found ✓
@KaiserFamFound

Follow

How Would the #CassidyGraham ACA Repeal Bill Affect States? kaiserf.am/2x8qDL4 by @larry_levitt

Cassidy-Heller

m (R-SC), Bill Cassidy (R-LA), Dean H... reform health care.

al repeals the structure and architect... ealth care.

n and gives states significant latitude... state.

a mandatory appropriation.

currently being spent on Medicaid Exp... s.

ory flexibility to innovate and create f...

⚡ Moments

12:33 PM - 16 Sep 2017

🗨️ 43 ❤️ 20 ✉️

[Tweet of the Week](#)

CARRIER UPDATES

UHC/Oxford - NJ Producers Can Earn Extra Money

In July, Oxford shared information about an additional compensation opportunity now available for you. Below is a recap of the compensation program:

- Audience: Medical groups with up to 50 eligible employees from an exiting carrier in New Jersey.
- Compensation: Additional compensation of \$20 for each enrolled employee.

- Product offerings: UnitedHealthcare subsidiaries: Oxford®1 and All Savers® Alternate Funding.2
- Effective dates: Aug. 1, 2017 - Dec. 31, 2017. The additional compensation will be paid based on the Dec. 31, 2017 enrolled employee count of the eligible groups.

[Read More](#)

Healthcare.Gov - Tips to Complete Registration & Training

Are you ready for open enrollment? Open Enrollment begins in TWO MONTHS! If you haven't done so yet, complete your Marketplace [registration and training](#) today. For an optimum registration and training experience using the Marketplace Learning Management System (MLMS), review this [MLMS Quick Reference Guide on Computer Configuration Requirements](#).

[Read More](#)

UHC/Oxford - Action Required For NY Small Groups

As a reminder, New York small groups currently offering only an Oxford Health Plans (NY), Inc. (OHP) HMO plan with a coverage end date of Oct. 1, 2017 need to purchase a new Oxford Health Insurance, Inc. (OHI) policy before their current OHP plan ends. These groups did not receive a renewal package from us and need to apply as a new group.

[Read More](#)

Horizon BCBSNJ - Stop Loss Broker Incentive Program

This new, highly competitive program is a tiered model and applies to new and renewal, broker-sold, stop loss business with effective dates between January 1, 2018 - December 31, 2018. The broker award for each sale will be paid up front and in full within 30 days of receiving the first month's premium and signed stop loss contract.

[Read More](#)

AmeriHealth Broker Seminars

SAVE THE
DATE!

South Seminar
Nov 1, 9-11:30
am
The Westin Mount
Laurel

North Seminar
Nov 2, 9-11:30
am
The Renaissance
Woodbridge

MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the-minute with the news and happenings in the industry! Check out what's happening below.

[Oxford November Renewals Posted to Your Dashboard](#)

[Horizon November Renewals Posted to Your Dashboard](#)

IMPORTANT DEADLINE AND REMINDERS

Stay up-to-date and prepared with all the upcoming new business and conversion deadlines with the major SEH carriers in NJ.

[Click here](#) for 2017 Horizon BCBSNJ deadlines

[Click here](#) for 2017 AmeriHealth deadlines

Please visit our [Events](#) page for a complete list of all new and retention business deadlines.

2017 INDIVIDUAL REGISTRATION LINKS

[2018 Gorman Sentinel Elite \(Horizon\)](#)

[2017 Litmos \(AmeriHealth\)](#)

For more information, please contact Tyler Crine at contracting@martinins.com

Any Questions or Feedback?

Please contact Jessica Martin at jessmartin@martinins.com



JOIN OUR MAILING LIST