



Late last year, Oscar publicized a program to reward agencies and agents for Q1 2019 enrollments with a per-life bonus that varied by the size of the group. This program, as described, violated New Jersey regulations prohibiting such variable bonuses – specifically, N.J.A.C. § 11:21-17.5(b). To restore compliance, Oscar is immediately retracting all materials associated with the prior release, replacing them with [this document here](#). These revisions indicate that **the bonus is constant at \$50 per life** (the higher of the two values in the previously issued documents), payable subject to the conditions laid out in page 2 of the revised document.

Please therefore disregard – and if possible, delete or destroy – any prior versions of the previous document, and consider only [the revised version](#) when seeking or processing enrollments. If you are aware of copies of the prior version that exist elsewhere, or of others who may have received prior versions from third parties, please contact me immediately at the coordinates below so that I can provide updated information as soon as possible. Please also feel free to forward or relay this message as appropriate.

To repeat: **Oscar will provide bonuses to New Jersey agencies and agents for Q1 2019 enrollments only as set forth in the [revised document](#)**. We regret any confusion that our initial error may have caused, and we are committed to full compliance with New Jersey laws and regulations.

Oscar Insurance
295 Lafayette Street, 6th Floor
New York, NY 10012