

# BROKER Connection

News to help you grow your business

May 25, 2016

## Preventive Care Guideline Changes Announced



The UnitedHealthcare's Preventive Care Services Coverage Determination Guideline (CDG), which helps doctors identify and correctly code preventive services they deliver to our members, will making a few updates this year. The CDG defines the services, diagnoses, and other requirements to ensure that certain services are paid with preventive benefits and covered without cost-share under most plans.



## United Advantage Programs and Services

You're invited to the following upcoming programs available exclusively for United Advantage members:

- **June 1 Small Business Webinar:** Don't miss the UnitedHealthcare Small Business-focused Webinar June 1, when we'll provide critical updates on items that directly apply to the small business segment including Sales Automation Management, APYR and All Savers 2.0.
- **July 18-22 Knowledge Institute Scheduled:** Register now for our Knowledge Institute 101 program set in Minneapolis July 18-22. Knowledge Institute engages those new to the health care industry through an entry-level training program, taught from a carrier-neutral perspective. [Learn more](#)

Times for the above online webinar are 12:30 p.m. EST, 11:30 a.m. CST, 10:30 a.m. MST, 9:30 a.m. PST. To register visit [UnitedAdvantage.com](#), click on Training & Education tab, and choose the "Webinar Series" link.

## Broker Support

- **Prospecting Program Scheduled:** The second quarter 2016 direct marketing program targeting business decision-makers with 4-250 employees launched mid-May. [Learn more](#)

## Plans and Services

- **Transitional Relief Guidance Update:** Recent ACA guidance extended a group's ability to keep its



### Receive News Alerts

Don't miss important health plan updates. Simply text **BROKERNEWS to 52789** via your mobile phone and begin receiving our monthly alerts.



transitional relief plans through the end of 2017 for states that have agreed to the extension. UnitedHealthcare will work with brokers to support groups wanting to maximize time remaining on transitional relief plans. [Learn more](#)

### **Ideas/Suggestions?**

Do you have an idea or suggestions for future editions of Broker Connection? Send us an email and let us know!

## **Pharmacy**

### ■ **Drug Patent Expirations Complicate Marketplace:**

The pace of patent expirations has picked up again in 2016. This is good news for payers, but patent snags may prevent quick relief from pricy biologic drugs. Read about the seven major drugs going off-patent in 2016 and the potential complications that could follow.

[Learn more](#)

## **Studies & Reports**

### ■ **Workplace Study Explains the Need for a Culture of Health:** Read Optum's Wellness of Workplace Study of large and small groups showing how employers sometimes struggle in creating a sustained health culture at their place of business. [Learn more](#)

## **Client Health Resources**

**The following monthly observance can be directly copied and placed in your clients' employee communications. For additional wellness information visit the [Communication Resource Center](#).**

### ■ **June is Men's Health Awareness Month:** Check out the [June newsletter](#) to learn more about health issues that are important for men.