

Important Update Regarding Network Participation for Raritan Bay Medical Center

We are committed to providing your clients and their plan participants with access to comprehensive and affordable health care services. As part of this strategy, we are currently negotiating a new contract with **Raritan Bay Medical Center**, located in Old Bridge and Perth Amboy, New Jersey.

We are employing efforts to negotiate a new contract prior to the potential **termination dates of May 25, 2014 for the Oxford network and May 27, 2014 for the UnitedHealthcare network** that is acceptable to both parties and meets our commitment to keep health care affordable. **If our current agreement with Raritan Bay Medical Center terminates, it will affect both UnitedHealthcare and Oxford commercial products.**

We are taking precautionary measures to help minimize the impact felt by our members if Raritan Bay Medical Center were to become nonparticipating. As part of this plan, we are mailing letters to affected commercial group members to notify them of the potential termination. Please view the samples below of the letters being sent to non-HMO fully insured commercial members.

- [Sample UnitedHealthcare member letter](#)
- [Sample Oxford member letter](#)

When speaking to your clients, please keep in mind the following points:

- We will have Transitional Care guidelines in place so members who have scheduled or ongoing medical treatments at Raritan Bay Medical Center will continue to get care as appropriate.
- After May 24, 2014, to receive in-network non-emergent services, a primary care physician or specialist should not refer non-HMO Oxford plan members to Raritan Bay Medical Center for any treatment or test. Non-HMO UnitedHealthcare members should not be referred after May 26, 2014. Instead, members should be referred to one of the major neighboring hospitals in our network, as listed below.

Neighboring Hospitals in Middlesex County
JFK Health Systems Inc. - JFK Medical Center, Edison
Robert Wood Johnson University Hospital, New Brunswick
Saint Peter's University Hospital, New Brunswick
Princeton HealthCare System - University Medical Center of Princeton, Plainsboro

- Consistent with the four-month cooling off period mandated by the State of New Jersey, New Jersey fully insured commercial HMO members will be able to access Raritan Bay Medical Center on an in-network basis through Sept. 24, 2014.

The focus of our negotiations is on offering reasonable rates that will not put an unnecessary cost burden on employers and consumers during these difficult economic times. We are also mindful of Raritan Bay Medical Center's need to be competitive with other health systems in the state.

We will continue to work toward a positive outcome of affordable health care for our employers and their plan participants and will keep you informed on the status of negotiations. If you would like more information or have questions, please contact your sales representative.

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