

MAY 2016 BROKER BLAST

As I sit here writing this message to our broker partners, I am extremely proud of the accomplishments the MEWA has seen so far this year.



We were first to market adding extra security by bringing our members a no cost identity fraud resolution program. We added convenience by offering a telemedicine program through MDLive. Of great importance to you, our broker partners, we added a new, dedicated Broker line so that your calls and concerns can be answered more quickly and efficiently and we simplified our new business and renewal process to make the collection and submission of information easier for you. In July we anticipate increasing our national access with the introduction of the Cigna OAP national wrap.

It's important for the MEWA to keep innovating and strive to be the preferred option for your clients. We have made significant improvements in our customer service protocols. It's my personal mission to raise the bar and be seen as a best in class service organization.

My commitment to our broker partners and to our clients is to keep improving. The MEWA is in an excellent position to offer your clients the solution that may not be attainable through traditional avenues of health coverage. We will continue to provide low cost solutions and added revenue streams for our brokers.

Our 2nd half of the year is going to bring more exciting initiatives. We anticipate having a few game changing announcements regarding network access and accessibility to health coverage. At this time, all I can tell you is stay tuned...it will be worth the wait.

In the coming weeks I want to ask you to be on the lookout for a MEWA 2 credit CE course that will be conducted by Steve Honig from OCA. We worked hard to develop and get this course approved and I feel you will enjoy it.

We value your feedback, so please keep the suggestions and even criticisms coming so we can use them to improve. As always, thank you for your business, and your partnership.

Sincerely,

Rob Saphow
Sr. Director of Business Development

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