

February Broker Blast

The Affiliated Physicians and Employers Health Plan would like to thank you for your continued support and partnership with the Health Plan. We would like to provide you with some important reminders and updates.

Compensation Changes

As announced in October, the APEHP broker compensation structure is changed for all business effective January 1, 2019. The changes are applicable for all new, renewal and existing business as follows:



Schedule A - Amended Commission Schedule Effective 1/1/2019

Enrolled Employees Per Group	2019 Commission	2018 Commission
1 and 2 Enrolled Employees	2.5%	5%
3 to 24 Enrolled Employees	4.5%	5%
25+ Enrolled Employees	5%	5%

April Renewal and New Business Rates

April New Business Rates

2nd quarter new business rates are available for quoting on Jet Insure. If you have any questions, please reach out to your Manager of Business Development.

April Renewals

Reminder: completed April renewals are due by March 1st 2019. If you have questions or need assistance, please contact MEWARenewals@concordmgt.com.

Jet Insure Update

Introducing SmartyStreet

You may have noticed when entering a new member or updating an address in Jet Insure that you are now able to verify the address data that you are entering. This "double check" will alert you if there is a city/state/zip mismatch or if an apartment # is missing. It is still important to remind your clients to communicate member and group address changes to the Plan timely since the system will not pick up if the member has moved or if a forwarding address has expired.

Re-Credentialing

Brokers that work with any of APEHP General Agencies will also have access to their accounts where they are listed as sub-producers. This change will allow sub-producers to have greater access to view/manage their active accounts with the Plan.

The first order of business in the process is the **Re-credentialing** of all General Agents and Brokers. Your agency point of contact will receive an email with a web link to complete their re-credentialing. The links will be sent out during 1st Quarter 2019. We will keep you posted so you can keep an eye out for the link.

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**Affiliated Physicians &
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