



Senior Supplemental Insurance

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Technology Update



New online contracting tool

Want to bring on new agents without the hassle of faxing in paperwork? We've recently made improvements to the Aetna Senior Supplemental Insurance contracting process, which now includes an online contracting tool.

It's easy to get started

Once you've signed in to the agent side of aetnaseniorproducts.com, just go to the **Tools** section of the compass and select **Agent Onboarding**. You'll answer a few questions, which will generate an email to the prospective agent. After the prospective agent completes all of the required information and submits it for approval, you'll be able to review the documents on your dashboard, then approve and submit to the home office.

We are offering quick, 30-minute training sessions this month to help you get started. You can also [watch a video user guide on-demand](#).

Date/Time	Sign up
Thursday, August 17 at 1 p.m. CT	<input type="button" value="Register"/>
Thursday, August 31 at 1 p.m. CT	<input type="button" value="Register"/>

We're here to help

If you have any questions, just [contact the Agent Services team](#).

Thank you for your continued business.

Aetna Senior Supplemental Insurance

aetnaseniorproducts.com
800.264.4000, option 3, 1 (Sales)

Aetna Health and Life Insurance Company (AHLIC)
Aetna Health Insurance Company (AHIC)
Aetna Life Insurance Company (ALIC)
American Continental Insurance Company (ACI)
Continental Life Insurance Company
of Brentwood, Tennessee (CLI)

Aetna Companies